



BUSINESS MANAGER (LUXEMBOURG)

BANKING BUSINESS CONSULTING

ABOUT INITIO

Initio is a management & business consultancy firm, specialised in the financial sector, with offices in Luxembourg, Brussels, Paris and Geneva. Our consultants work on projects related to business efficiency, organisational transformation, risk and compliance with a strong competence in project management and business (process) analysis.

To support our rapid expansion across Europe, we are recruiting business managers with a proven experience in the Financial Services industry.

JOB DESCRIPTION

Business Development Manager within a specialized consultancy firm like Initio includes several responsibilities:

- Developing and managing part of our client network in Luxembourg;
- Identifying and recruiting the bests in class experts in our domains;
- Being a member of the commercial group board meeting;
- Define and monitor performance indicators for your business unit; and
- Report results on a regular basis to General Manager to assess revenue growth & profitability.

YOUR PROFILE

- High level of entrepreneurial skills with a keen sense of strategic agility;
- Ability to create, defend & realize competitive & breakthrough strategies & future-oriented plans;
- Strong innovation & change management skills;
- Strong networking, negotiation & influencing abilities;
- Master's Degree; and
- Fluent in French and English.

WE OFFER

- A people-centric culture;
- The career perspective of a rapidly growing young company; and
- International mobility if desired.

RECRUITMENT PROCEDURE

To apply, **send your resume** to mandela.gayeverdeau@initio.eu.

The process consists of interviews with the management, a head of a business line or a senior consultant and Initio's CEO. Additionally, a number of references will be checked.